



BIO SUPPLY MANAGEMENT ALLIANCE

Building Supply Chain Excellence End to End



BSMA & BVS STRATEGIC SOURCING ROUNDTABLE

WHERE THOUGHT LEADERS IN LIFE SCIENCES COME TOGETHER
TO DISCUSS CRITICAL ISSUES IN SUPPLY CHAIN



May 9, 2018 from 5:00pm to 7:30pm

Nautilus Four Building
Conference Rooms C & D
3565 General Atomics Court
San Diego, CA 92121

AGENDA

5:00 - 5:25 PM: *Registration, Networking, Cocktails and Gourmet Food*

5:25 - 5:30 PM: *Welcome Address: **Pam Gardner** (BVS) & **Devendra Mishra** (BSMA)*

5:30 - 6:15 PM: *"How to Transform and Run Your Supply Chain (SC) Data and Analytics Organization Like a Life Depends on it". **Horacio Enriquez**, Global Supplier Quality, Compliance, & Business Analytics Manager, Global Supply Chain Procurement, **Bio-Rad Laboratories**.*

6:15 - 6:30 PM: *"7 Habits of Highly Transparent Supply Chain". **Chris Striffler**, Senior Manager, Life Science Practice, **Clarkston Consulting***

6:30 - 7:30 PM: *"Round Table Discussions on Critical Supply Chain/Strategic Sourcing Issues with Key Thought Leaders and Industry Peers, along with Networking and Cocktails "*

SPEAKERS



Horacio Enriquez is a dynamic supply chain and operations management leader with +20 years of semiconductor, telecommunications, consumer electronics, clinical diagnostics, and biopharmaceutical manufacturing experience, including 14+ years of leadership experience in manufacturing, supply chain management, Supplier relationship and compliance management, and business systems integration organizations. In his current role at **Bio-Rad Laboratories**, Horacio is accountable for all aspects of Global Supplier Quality, Compliance, Risk, and Performance Management, including Global Supplier Selection and Onboarding, Maintenance and Re-evaluation, and Approved Vendor/Supplier Lists and Supplier Corrective and Preventative Action Management. He is also responsible for Global

Supply Chain Procurement Business Analytics including (SAP) Master Data Management, eProcurement Tools, and Reporting. Horacio has developed a World Class environment for Strategic Commodity Managers (Direct & Indirect), Supplier Quality & Compliance, New Product Introduction, and Supply Assurance teams in US, Europe, and Asia-Pac responsible for \$1B (+15,000 Suppliers) in New Product sourcing, Commercial spend, Strategic procurement, and operational Supply Assurance.

Chris Striffler, Senior Manager, Life Science Practice, **Clarkston Consulting**, is a leader in the supply chain practice. Chris has been advising clients in supply chain strategy and optimization for over 15 years. His industry expertise spans both the life sciences and consumer products industries. Specifically, Chris focuses on global supply chain planning processes and systems, process improvement initiatives, large system implementations, and enterprise transformation projects. Chris enjoys identifying new ways for technology to support more efficient processes and develop tools to support unique business requirements. While his focus is in supply chain planning and master data, Chris also has a passion for socially conscious business and integrating business processes across functions. Chris excels at developing scalable solutions that take into consideration clients' growth strategies.



We work with life sciences companies to innovate and drive growth in the face of regulatory uncertainty, pricing pressures, and an evolving industry landscape. As your partner, we develop actionable solutions to address your needs, your stakeholders' needs, and your bottom line.

BSMA - Driving Innovation in the Life Sciences Supply Chain (www.biosupplyalliance.com)

Since its inception in 2007, **BSMA** is a global organization that fosters Innovation and Adoption of disruptive technologies within the end-to-end supply chain of the Life Sciences industry. With offices in California (USA), Brussels (Belgium) and Mumbai (India), **BSMA** promotes collaboration and networking between professionals of the biotech, pharmaceutical, academic and medical diagnostics enterprises. The Alliance partners with industry, academia, foundations, suppliers, technology enablers, research institutions, trade organizations and the government to improve productivity, quality, product and service integrity, risk mitigation, managerial talent development and patient care globally. It is also the home of start-up companies engaged in business development and scale up.

BVS – Fast Tracking Scientific Procurement (www.bvsconnection.com)

Time is money. Researching and vetting suppliers takes an exorbitant amount of time. Website reviews. Brochures. Phone calls. Individual appointments. Stop the madness – we're expert scientist-to-vendor connectors. Let us help you by customizing showcases, summits, seminars, and special corporate culture events to meet your procurement goals and objectives. BVS is an expert in this field having orchestrated over 2,500 events at over 400 life sciences companies and institutes nationwide.